



HEALTH ▸ HYGIENE ▸ HOME

Reckitt Benckiser

	Q4 FY16 CONSENSUS 01/02/17	Q4 FY16 MIN	Q4 FY16 MAX	FY16 CONSENSUS 01/02/17	FY16 MIN	FY16 MAX	FY17 CONSENSUS 01/02/17	FY17 MIN	FY17 MAX	FY18 CONSENSUS 01/02/17	FY18 MIN	FY18 MAX
Reckitt Benckiser Group Plc												
<i>Net Revenue Growth: Like for Like</i>												
ENA	0.8	-2.1	3.0	1.4	0.9	2.0	2.8	1.5	4.0	3.3	1.5	5.0
DvM	3.5	-2.3	6.8	7.1	5.7	8.0	7.6	4.5	10.2	8.3	6.3	12.0
Food	3.2	1.0	5.3	3.9	3.3	4.7	2.9	0.9	4.0	2.9	1.9	4.0
Total Group growth: Like for Like	1.7	-0.1	4.1	3.3	2.7	3.9	4.2	3.4	5.3	4.9	3.7	5.9
Total Group growth: Net M&A impact	0.1	-1.0	1.8	-0.3	-0.8	2.7	0.3	0.0	4.6	0.3	0.0	4.7
Total Group growth: FX impact	16.2	7.4	20.8	8.4	6.1	10.0	6.2	0.6	10.8	-0.1	-0.6	0.0
Total Group growth: Net Revenue growth (Actual rates)	17.6	8.0	23.0	11.2	8.6	12.7	10.4	5.2	14.4	4.8	3.7	5.9
<i>Net Revenue - Total (incl M&A / disposals)</i>												
ENA	1,830	1,714	1,923	6,437	6,321	6,530	7,015	6,754	7,260	7,246	6,957	7,513
DvM	773	607	856	3,019	2,852	3,101	3,432	3,148	3,737	3,708	3,400	4,066
Food	127	110	134	406	389	412	450	410	469	463	419	483
Total Group	2,731	2,508	2,858	9,863	9,639	9,989	10,897	10,365	11,401	11,417	10,847	12,031
<i>Operating Profit - Adjusted</i>												
ENA				1,997	1,954	2,024	2,206	2,117	2,290	2,310	2,224	2,431
DvM				652	585	685	757	655	834	836	721	933
Food				116	109	123	130	113	139	135	115	145
Total (ex RBP)				2,766	2,688	2,819	3,092	2,921	3,255	3,281	3,079	3,500
<i>Operating Margin - Adjusted</i>												
ENA				31.0	30.9	31.3	31.5	31.2	32.0	31.9	31.4	32.7
DvM				21.6	20.5	22.6	22.1	20.7	23.3	22.7	20.9	24.3
Food				28.6	27.2	29.9	28.9	27.3	30.1	29.1	27.3	30.3
Total (ex RBP)				28.1	27.7	28.2	28.4	27.8	29.0	28.8	28.0	29.8
<i>Net income - adjusted, Group</i>												
Net income - adjusted, Group				2,115	2,042	2,197	2,387	2,254	2,519	2,548	2,392	2,699
EPS, Group, fully diluted, adjusted (p)				296.4	285.0	306.6	337.4	312.2	355.9	364.1	331.5	389.2