

Reckitt Benckiser

	Q1 FY17 CONSENSUS 19/04/17	Q1 FY17 MIN	Q1 FY17 MAX	FY17 CONSENSUS 19/04/17	FY17 MIN	FY17 MAX	FY18 CONSENSUS 19/04/17	FY18 MIN	FY18 MAX
Reckitt Benckiser Group Plc									
<i>Net Revenue Growth: Like for Like</i>									
ENA	-0.8	-2.4	1.8	1.7	0.4	3.6	2.8	1.8	3.6
DvM	4.3	1.2	7.0	7.1	4.7	10.0	8.0	6.0	11.6
Food	4.0	0.0	7.7	2.9	0.4	4.0	3.1	0.4	5.3
Total Group growth: Like for Like	1.0	0.0	2.2	3.4	2.7	4.9	4.5	3.3	5.8
Total Group growth: Net M&A impact	0.1	0.0	0.9	0.4	0.0	7.0	0.9	0.0	18.0
Total Group growth: FX impact	13.6	10.8	16.2	7.4	5.0	11.1	0.3	-0.7	5.9
Total Group growth: Net Revenue growth (Actual rates)	14.6	11.8	17.1	11.2	8.9	19.0	5.8	3.3	22.0
Net Revenue - Total (incl M&A / disposals)									
ENA	1,683	1,613	1,725	6,991	6,855	7,307	7,245	7,047	8,007
DvM	859	787	913	3,554	3,337	4,195	3,919	3,570	5,881
Food	104	99	108	457	441	481	472	443	507
Total Group	2,645	2,574	2,705	11,002	10,772	11,798	11,636	11,250	14,362
Operating Profit - Adjusted									
ENA				2,183	2,132	2,302	2,297	2,222	2,562
DvM				808	748	986	916	824	1,441
Food				132	127	140	135	90	148
Total				3,123	3,043	3,363	3,348	3,203	4,093
Operating Margin - Adjusted									
ENA				31.2	31.0	31.6	31.7	31.2	32.1
DvM				22.7	22.1	23.5	23.4	22.7	24.5
Food				28.8	27.6	29.4	28.6	19.0	29.9
Total				28.4	28.2	28.6	28.8	28.4	29.2
Net income - adjusted, Group									
EPS, Group, fully diluted, adjusted (p)				2,400	2,332	2,479	2,587	2,488	2,840
				337.9	324.7	349.6	365.4	345.4	397.0

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