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## Reckitt Benckiser

	Q3 YTD FY20 CONSENSUS 08/10/20	Q3 YTD FY20 MIN	Q3 YTD FY2
Reckitt Benckiser Group Plc			
Net Revenue Growth: Like for Like %			
IFCN	-3.7	-4.9	-2.
отс	5.2	3.2	8
Other	20.7	10.0	25
Rest of Health	15.2	13.5	16
Total Health	8.0	6.4	8
Hygiene	15.8	13.9	17
Group growth: like-for-like %	11.1	9.3	12
Net M&A impact %	-0.3	-2.8	
FX impact %	-2.5	-3.4	-1
Group growth: Net Revenue growth (Actual rates) - continuing operations %	8.1	3.9	5
Net Revenue - Total Reported £			
IFCN	2,119	2,066	2,:
OTC	1,411	1,375	1,4
Other	2,596	2,509	2,6
Rest of Health	4,011.8	3,934.9	4,05
Total Health	6,126	6,044	6,1
Hygiene	4,202	4,100	4,2
Total Net Revenue	10,324	10,144	10,4
Operating Profit - Adjusted			
Health			
Hygiene			
Total Operating Profit - Adjusted			
Operating Margin % - Adjusted			
Health			
Hygiene			
Total Operating Margin % - Adjusted			
Net Finance Expense - Adjusted			
Taxation (expense)/benefit - Adjusted			
Non-controlling Interest			
Continuing Operations			
Net income - adjusted			
Average number of shares on a diluted basis			
EPS, Group, fully diluted, adjusted (p)			

Q3 FY20	Q3 FY20	Q3 FY2
CONSENSUS	MIN	MA
08/10/20		
-1.2	-5.0	2.
-6.1	-12.0	3.
20.9	10.0	30.
9.0	3.9	12
6.0	3.3	7.
15.2	10.0	21.
9.5	4.4	13.
-2.8	-5.9	0.
-4.3	-7.7	-1.
5.0	-1.6	8.
695	627	74
443	400	48
845 1,290.8	744 1,199.9	90 1,384
1,982	1,870	2,10
1,460	1,326	1,54
3,440	3,233	3,57
	.,	

FY20	FY20	FY20
MAX	MIN	CONSENSUS
		08/10/20
2.0	-4.0	-2.3
6.0	-0.8	2.1
24.3	16.0	20.8
14.4	10.8	12.7
9.6	5.1	7.3
17.0	12.3	14.6
11.7	8.2	10.2
0.1	0.0	0.0
-0.6	-3.6	-2.1
9.3	6.2	8.0
201	2744	2054
3,010 2,117	2,741 1.851	2,854 1,957
3,571	3,074	3,398
5,499.6	5,191.1	5,357.3
8,391	8,049	8,209
5,787	5,442	5,652
14,086	13,643	13,863
2,002	1,813	1,906
1,499	1,322	1,399
3,396	3,222	3,305
24.2	22.3	23.2
26.4	23.4	24.8
24.5	23.5	23.9
-287	-315	-301
-670	-705	-685
-070	-705	-085
-12	-24	-13
2,389	2,233	2,297
717.7	708.7	711.6
337.0	313.2	322.8

FY21	FY21	FY21
MAX	MIN	CONSENSUS
		08/10/20
6.7	2.0	3.6
6.0	-6.0	2.0
5.0	-13.4	-1.9
4.5	-3.7	-0.4
3.9	-2.2	0.6
3.3	-7.6	-1.4
3.7	-4.4	-0.1
0.0	0.0	0.0
-0.1	-1.4	-0.6
3.7	-4.4	-0.7
3,061	2,788	2,923
2,128	1,802	1,982
3,600 5,597.0	2,948 4,885.1	3,290 5,276.8
8,597.0	7,946	5,276.8 8.196
5,804	5,191	5,561
14,394	13,287	13,761
1,950	1,698	1,850
1,473	1,111	1,342
3,383	3,030	3,192
24.2	20.8	22.6
26.4	21.4	24.2
24.3	22.6	23.2
-259	-327	-280
-621	-708	-666
-11	-25	-15
2,378	2,073	2,231
723.2	708.7	713.1

FY22	FY22	FY22
MA	MIN	CONSENSUS
		08/10/20
4.5	-1.5	3.0
5.5	2.0	4.0
6.0	3.0	4.8
5.1	3.0	4.6
5.2	2.2	4.0
5.5 5.3	3.0 2.6	4.2
5.3	2.6	4.1
0.0	0.0	0.0
0.0	-0.9	-0.2
4.5	2.9	4.1
3,18	2,791	3,006
2,245	1,874	2,059 3.447
3,810 5,923.0	3,096 5,109.9	5,515.4
9,03	8,159	8,512
6,06	5,477	5,790
15,10	13,754	14,297
,	,	
2,15	1,882	2,018
1,559	1,320	1,442
3,65	3,232	3,460
25.7	22.3	23.7
26.8	22.9	25.0
25.6	23.3	24.2
-22	-298	-249
-699	-789	-735
-13	-25	-16
2,610	2,242	2,460
728.	708.7	714.7
369.	308.4	344.3



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