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Reckitt Benckiser

	Q3 FY19	Q3 FY19	Q3 FY19
	CONSENSUS	MIN	MAX
	10/10/19		
Postitt Ponstisor Crown Dis			
Reckitt Benckiser Group Plc			
Net Revenue Growth: Like for Like	10.2	7.0	140
IFCN OTC	10.3 1.8	7.0 -1.0	14.0 4.4
Other	-1.1	-1.0 -5.0	4.4
Total Health	3.7	2.5	6.1
Hygiene Home	2.5	1.5	3.5
Group growth: like-for-like	3.2	2.5	4.9
Net M&A impact	0.0	0.0	0.2
FX impact	3.2	1.5	5.2
Group growth: Net Revenue growth (Actual rates) - continuing operations	6.5	4.7	9.3
Net Revenue - Total Reported			
IFCN	749	718	777
ОТС	533	507	555
Other	743	717	775
Total Health	2,025	1,994	2,090
Hygiene Home	1,296	1,247	1,322
Total Net Revenue	3,321	3,266	3,410
Operating Profit - Adjusted			
Health			
Hygiene Home			
Total Operating Profit - Adjusted			
Operating Margin - Adjusted			
Health			
Hygiene Home			
Total Operating Margin - Adjusted			
Net Finance Expense - Adjusted			
Taxation (expense)/benefit - Adjusted			
Non-controlling Interest			
Continuing Operations			
Net income - adjusted			
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Average number of shares on a diluted basis EPS, Group, fully diluted, adjusted (p)			

Q3 YTD FY19	Q3 YTD FY19	Q3 YTD FY19
MAX	MIN	CONSENSUS
		10/10/19
6.2	3.9	4.9
-1.0	-3.2	-2.3
1.8	-2.1	-1.4
1.6	0.2	0.7
3.2	2.4	2.8
2.1	1.0	1.5
0.2	0.0	0.0
2.4	1.3	1.8
4.2	2.7	3.3
2,293	2,236	2,265
1,472	1,382	1,413
2,222	2,118	2,184
5,928	5,831	5,863
3,724	3,649	3,698
9,650	9,505	9,562

FY19 MAX	FY19 MIN	FY19 CONSENSUS
		10/10/19
5.7	3.5	4.4
2.6	-1.1	0.1
2.3	-3.7	-0.8
2.5	0.3	1.3
3.3	2.4	2.9
2.7	1.5	1.9
0.2	0.0	0.0
3.2	1.2	2.0
5.3	3.0	3.9
3,105	2,973	3,045
2,077	1,963	2,032
3,079	2,898	2,960
8,179	7,902	8,038
5,119	4,953	5,050
13,264	12,978	13,088
2,310	2,209	2,269
1,262	1,188	1,215
3,534	3,434	3,485
28.7	27.7	28.2
25.0	23.6	24.1
26.8	26.3	26.6
-240	-328	-287
-724	-748	-734
-19	-25	-21
2,533	2,402	2,443
715.5	708.0	710.7
355.7	336.8	343.7

FY20	FY20	FY20
CONSENSUS	MIN	MAX
10/10/19		
4.2	3.0	5.5
3.6	1.0	5.0
2.6	1.0	5.0
3.5	2.3	4.4
3.0	2.0	4.0
3.3	2.4	4.0
0.0	0.0	0.1
1.3	-0.7	3.8
4.5	2.5	7.2
3,212	3,077	3,341
2,132	2,050	2,222
3,072	2,916	3,242
8,419	8,068	8,745
5,265	5,074	5,431
13,684	13,297	14,176
2,295	2,132	2,462
1,255	1,130	1,337
3,551	3,341	3,776
27.3	25.4	28.8
23.8	20.8	25.2
26.0	23.7	27.1
-267	-314	-150
-752	-811	-691
-22	-26	-19
2,509	2,335	2,741
712.4	708.0	721.0
352.2	328.9	383.3