Consensus Earnings Estimates



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Reckitt Benckiser

	Q1 FY18 CONSENSUS 18/04/18	Q1 FY18 MIN	Q1 FY18 MAX	FY18 CONSENSUS 18/04/18	FY18 MIN	FY18 MAX	FY19 CONSENSUS 18/04/18	FY19 MIN	FY19 MAX
Reckitt Benckiser Group Plc									
Net Revenue Growth: Like for Like									
IFCN	3.09	1.00	5.11	2.74	1.00	4.10	3.85	3.00	5.00
Rest of Health	4.1	2.5	6.2	4.2	2.9	5.7	4.9	3.7	6.4
Health	3.9	2.0	6.2	3.8	3.0	5.2	4.5	3.6	5.6
Hygiene Home	1.2	-1.0	2.8	2.0	1.0	3.7	2.4	0.7	3.5
Group growth: Like for Like	2.6	1.5	4.0	2.8	1.0	4.2	3.7	2.0	4.8
Net M&A impact (including MJN)	27.1	23.0	30.6	11.3	10.0	12.7	0.0	0.0	0.3
FX impact	-7.1	-10.6	-4.5	-5.4	-7.6	-3.1	-0.2	-2.4	0.0
Group growth: Net Revenue growth (Actual rates)	23.1	18.0	26.9	8.9	6.0	12.4	3.5	1.4	4.8
Net Revenue - Total Reported									
Health	1,937	1,860	2,058	7,708	7,516	8,105	8,029	7,710	8,475
Hygiene Home	1,190	1,156	1,246	4,817	4,658	5,104	4,937	4,692	5,276
Total Net Revenue	3,118	3,017	3,231	12,539	12,181	12,850	12,975	12,440	13,351
Operating Profit - Adjusted									
Health				2,200	2,028	2,305	2,337	2,130	2,465
Hygiene Home				1,108	989	1,239	1,141	998	1,336
Total Operating Profit - Adjusted				3,318	3,183	3,399	3,491	3,247	3,640
Operating Margin - Adjusted									
Health				28.7	27.0	30.1	29.3	27.3	30.3
Hygiene Home				23.3	21.2	25.8	23.5	21.3	27.0
Total Operating Margin - Adjusted				26.6	26.1	26.9	27.1	26.1	27.9
Net Finance Expense				-264	-388	-174	-232	-329	-119
Taxation (expense)/benefit				-677	-746	-606	-698	-808	-79
Non-controlling Interest				-15	-24	0	-16	-26	0
Continuing Operations									
Net income - adjusted				2,352	2,168	2,479	2,541	2,251	2,725
EPS, Group, fully diluted, adjusted (p)				330.0	304.7	351.1	355.8	315.0	383.2
Total Operations (including discontinued operations)									
Net income - adjusted, Total Group				2,323	2,137	2,461	2,514	2,251	2,725
EPS, Group, fully diluted, adjusted (p) - Total Group				329.2	304.7	346.1	355.8	315.0	383.2