

Q3 CONSENSUS

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All amounts shown in £m, unless otherwise stated	Q3 FY22			FY22			FY23			FY24		
	MEAN	MIN	MAX	MEAN	MIN	MAX	MEAN	MIN	MAX	MEAN	MIN	MAX
Hygiene	-1.4	-5.0	1.0	-2.5	-5.5	-0.7	4.4	0.6	7.5	4.3	3.0	5.3
Health	9.6	6.9	13.0	14.5	12.0	15.9	4.4	2.0	6.5	5.0	3.5	6.0
Nutrition	18.5	10.0	25.0	19.1	15.6	21.8	-2.9	-10.1	4.0	3.5	0.0	6.0
Group net revenue LFL growth (%)	6.1	3.6	8.1	7.4	6.3	8.3	3.1	0.7	4.8	4.5	3.3	5.4
Net M&A impact (%)	-0.9	-3.1	0.8	-2.2	-5.2	1.6	-0.2	-2.4	0.0	0.0	-0.1	0.0
FX impact (%)	8.9	5.8	11.7	6.4	3.7	8.8	4.5	0.0	8.3	-0.1	-1.0	1.4
Group reported net revenue growth (%)	14.0	9.6	17.0	11.7	8.0	14.9	7.6	0.3	12.2	4.4	2.3	6.6
Hygiene	1,544	1,430	1,605	6,085	5,890	6,237	6,627	6,081	7,020	6,903	6,324	7,336
Health	1,477	1,346	1,556	5,894	5,493	6,106	6,370	5,768	6,880	6,681	6,056	7,224
Nutrition	675	589	829	2,547	2,318	3,093	2,634	2,273	3,195	2,736	2,364	3,307
Group reported net revenue (£'m)	3,696	3,590	3,772	14,527	14,049	14,769	15,630	14,297	16,294	16,320	14,899	17,300
Hygiene	n/a	n/a	n/a	1,250	1,130	1,347	1,415	1,272	1,544	1,529	1,396	1,692
Health	n/a	n/a	n/a	1,619	1,482	1,700	1,752	1,475	1,927	1,861	1,582	2,045
Nutrition	n/a	n/a	n/a	562	466	699	490	373	672	521	378	779
Group adjusted operating profit (£'m)	n/a	n/a	n/a	3,432	3,310	3,519	3,658	3,233	3,898	3,911	3,443	4,280
Hygiene	n/a	n/a	n/a	20.5	18.9	21.8	21.4	19.8	22.8	22.1	20.9	23.8
Health	n/a	n/a	n/a	27.5	25.3	29.7	27.5	24.6	29.3	27.9	25.1	29.6
Nutrition	n/a	n/a	n/a	22.1	17.2	25.9	18.5	14.3	23.9	19.0	14.8	24.4
Total adjusted operating profit margin (%)	n/a	n/a	n/a	23.6	23.2	24.2	23.4	22.2	23.9	24.0	22.8	24.7
Adjusted net finance expense	n/a	n/a	n/a	-235	-255	-220	-221	-279	-179	-181	-231	-124
Adjusted taxation expense	n/a	n/a	n/a	-697	-747	-661	-783	-851	-695	-852	-922	-762
Non-controlling interest	n/a	n/a	n/a	-16	-21	-11	-16	-23	-10	-17	-25	-10
Adjusted net income (£m)	n/a	n/a	n/a	2,478	2,394	2,577	2,637	2,312	2,865	2,861	2,466	3,232
Average number of shares on a diluted basis	n/a	n/a	n/a	715	714	717	716	710	720	714	691	723
Adjusted group fully diluted EPS (p)	n/a	n/a	n/a	346	335	361	368	323	401	401	350	453